

Message Text

PAGE 01 STATE 037829
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 /019 R

DRAFTED BY COM/OED/MEPD/GBURKE/MM
APPROVED BY EB/OCA/CM/JJREILLY
COM/OED/MEPD/LENGLESON
COM/OED/MEPD/SMCONGER,DIR.
COM/BED/OIM/TBREWER (INFO)

-----009057 140323Z /14

P 132257Z PEB 78
FM SECSTATE WASHDC
TO AMEMBASSY CARACAS PRIORITY

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E.O. 11652: N/A

TAGS: BECN, VE

SUBJECT: MAJOR PROJECT: MEDIUM DENSITY FIBERBOARD PLANT

REF: CARACAS 1468 OF 2/11/77

1. WASHINGTON IRON WORKS, (WIW) SEATTLE, WASHINGTON
CONTACTED COMMERCE/MEPD TO ASK EMBASSY ASSISTANCE ON
POSSIBLE OPPORTUNITY TO PROVIDE MEDIUM DENSITY FIBERBOARD
PLANT. COMPANY REP DAVID RUDMAN, WHEN RECENTLY IN
VENEZUELA, MET WITH ANTOINE GASPARD AT SAME ADDRESS
REPORTED IN WTDR ON GASPARD REFTEL. GASPARD TOLD RUDMAN
THAT HE WAS CHIEF OFFICER (WE DO NOT HAVE EXACT TITLE)
OF ASERRADERO EL MANTECO (AEM) WHICH IS PLANNING
CONSTRUCTION OF MEDIUM DENSITY FIBERBOARD PLANT NEAR
PUERTO ORDAZ. GASPARD ASKED WIW FOR QUOTATION ON PLANT
PACKAGE AS WELL AS FOR FINANCING PROPOSAL.

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2. WIW CONCERNED BECAUSE AEM IS UNKNOWN TO OTHER
FIBERBOARD MANUFACTURES IN VENEZUELA WITH WHOM RUDMAN
SPOKE. GASPARD'S OFFICES HAVE NAME OF RECONSULTED
C.A., AN ENGINEERING FIRM. WIW HAS NO INFORMATION ON
WHETHER AEM OWNS SAWMILL OR OTHER OPERATING FACILITIES OR
IS TOTALLY NEW VENTURE. WIW HAS HEARD RUMOR THAT AEM MAY

BE DUMMY CORPORATION FOR ITS MAJOR GERMAN COMPETITOR,
SIEMPELKAMP, SET UP TO ELICIT LATEST PRICING INFORMATION
FROM WIW.

3. ACTION REQUESTED. WOULD APPRECIATE ANY INFORMATION EMBASSY CAN DEVELOP ON AEM, PARTICULARLY WHETHER FIRM IS ALREADY IN FIBERBOARD BUSINESS AND ANY EVIDENCE OF COMPETITOR CONNECTION. SINCE WIW CAN ONLY HOLD OFF RESPONSE TO GASPARD WEEK OR TWO AT MOST, AND DOES NOT WISH TO LOSE OPPORTUNITY IF IT IS REAL, WOULD APPRECIATE PRIORITY RESPONSE. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 02 sep 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE037829
Document Source: ADS
Document Unique ID: 00
Drafter: COM/OED/MEPD/GBURKE/MM
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Expiration:
Film Number: n/a
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
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Litigation History:
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Office: n/a
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: CARACAS 1468 OF 2/11/77
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 19 jul 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3467444
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: MEDIUM DENSITY FIBERBOARD PLANT
TAGS: BECN, VE
To: CARACAS
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/e1d121cf-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014